

NATURAL GAS MARKET CONDITIONS

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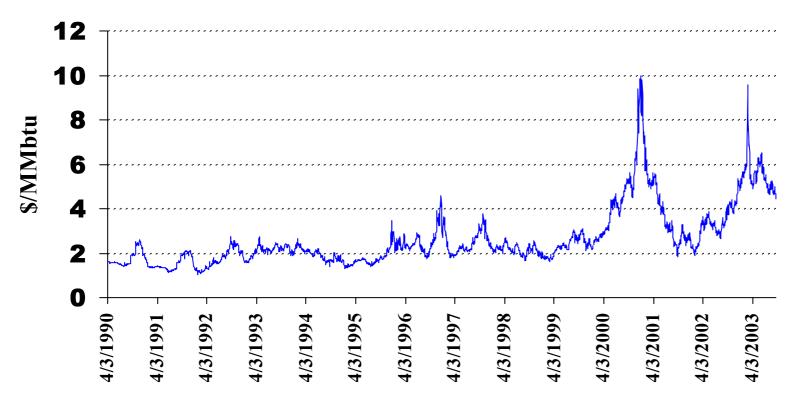
American Gas Association

October 2003



NYMEX Henry Hub Futures Daily Settlement Prices

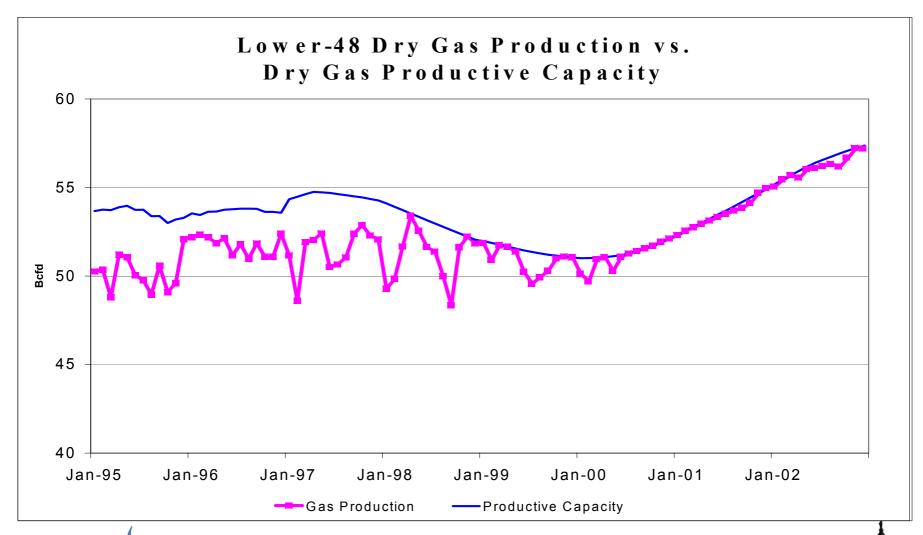
April/90-Sept/03





NYMEX Daily Settlement Prices

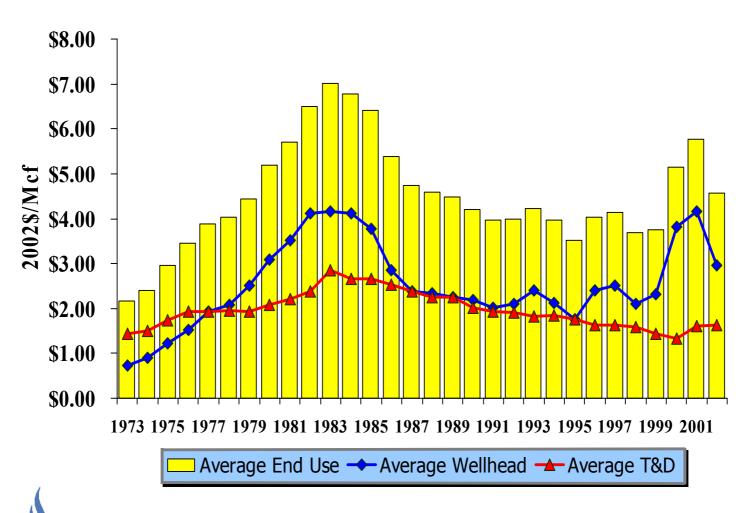
THE BUBBLE IS GONE







NATURAL GAS PRICES AND T&D COSTS







CURRENT MARKET CONDITIONS

- Spot prices are in the \$4.50-\$5.00 range
- Rigs 943 U.S. gas rigs operating, up 27% in one year
 308 Canadian rigs operating, up 30%
- Production Down 3% in 2002, 2.5% up in first 6 months of 2003
- Storage Reached 2,688 Bcf on September 25, gap continues to close



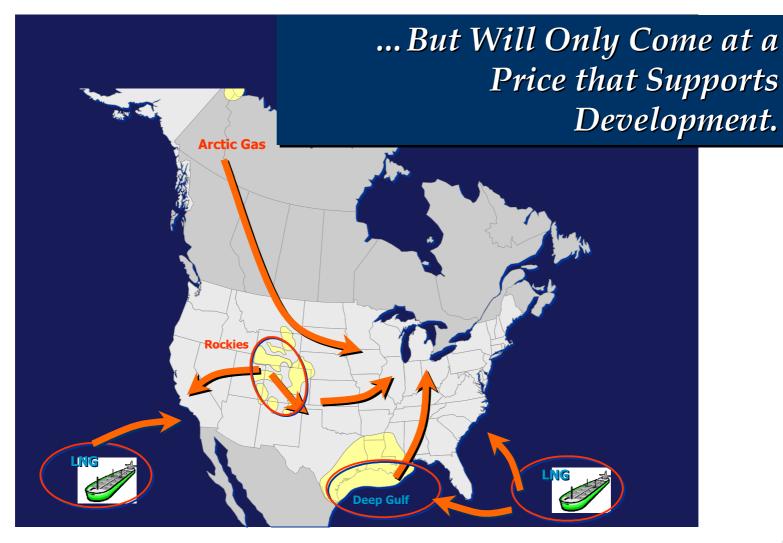


WHAT CAN WE DO? SHORT TERM OPTIONS

- Encourage natural gas storage
- Encourage stabilizing payment programs including fixed-price contracts and budget and levelized billing programs
- Encourage conservation and energy efficiency through innovative rate design
- Encourage diversified gas supply portfolios and the use of hedging and fixed-price purchases
- Encourage LIHEAP funding



NEW SUPPLY WILL COME FROM NEW AREAS...









THANK YOU!

